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STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE

STATE PROCUREMENT OFFICE
STATE OF HAWAII

1. TO: Chief Procurement Officer
2. FROM: Transportation/Airports Division
Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:
Factory authorized repair, parts and warranty work for Aircraft Rescue and Firefighting Trucks (ARFF) for the Airports Division

4. Vendor Name: Burton's Fire, Inc.
Address: 1301 Doker Drive
Modesto, CA 95351

5. Price:
\$475,000

6. Term of Contract:
(mm/dd/yyyy) From: ~~2/1/11~~ 3/4/11 To: ~~12/31/11~~ 3/3/12

7. Prior Sole Source Ref No. _____

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities: Burton's Fire Inc. is the sole authorized distributor for spare parts and service on Oshkosh ARFF vehicles in the State of Hawaii (see attachment). The parts and service are unique to this type of equipment.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work: The parts and service are essential to keep the ARFF vehicles in working condition. ARFF vehicles must be available at all times in event of a fire or other emergency involving aircraft at State airports. It is also important that personnel are able to train with the vehicles so they are prepared for contingencies.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because: In order to procure genuine replacement parts, service and warranty work that will provide optimum performance Burton's Fire, Inc. is the only vendor in the State.

12. Direct any inquiries to:

Department: Transportation/Airports

Contact Name/Title: Paul Nishimura/Procurement & Supply Specialis

Contract Mgr: Martinez Jacobs/Airports Fire Chief

Phone Number: 838-8702

13 Phone Number:

838-8626

Fax Number:

838-8753

Expenditure may be processed with a purchase order/pCard: ☒ Yes ☐ No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*

Department Head Signature

MAR 02 2011

Date

Reserved for CPO Use Only

15 Date Notice Posted: 3/4/2011

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This request identifies Messrs. Paul Nishimura and Martinez Jacobs as the contact persons responsible for this procurement. Mr. Nishimura has written delegated procurement authority, Mr. Jacobs does not and both have attended the appropriate mandatory training workshop. Although the department is in the process of updating their written delegated procurement authority to include Mr. Jacobs, as a reminder, Mr. Jacobs cannot participate in any procurement activities until he has both written delegated procurement authority and has completed the appropriate mandatory procurement training requirements for the applicable procurement method, pursuant to Procurement Delegation No. 2010-01 and Procurement Circular No. 2010-05, as appropriate.

Approval is based on the department's representation that service and parts for the Aircraft Rescue and Firefighting Trucks can only be obtained from Burton's Fire Inc., the designated provider or re-seller by Oshkosh Corporation. This approval is for the solicitation process only, HRS section 103D-310(c) and HAR section 3-122-112, shall apply. Sole source contracts in excess of \$100,000 require cost or pricing data pursuant to HAR chapter 3-122, subchapter 15. This award is required to be posted on the Awards Reporting System.

17. ☒ APPROVED ☐ DISAPPROVED ☐ NO ACTION REQUIRED

Chief Procurement Officer

Date

OSHKOSH CORPORATION

ISO 9001 CERTIFIED

2307 OREGON STREET
POST OFFICE BOX 2566
OSHKOSH, WISCONSIN 54903-2566
920-235-9151



TO: Martinez Jacobs – Airports Fire Chief **DATE:** September 3, 2010
COMPANY: State of Hawaii, Dept of Transportation, Airports Division
SUBJECT: Oshkosh ARFF Vehicles - Parts & Service Support Change

The intent of this memo is to clarify that now Burton's Fire our newly certified service and support center representing Oshkosh as the sole source provider for all Oshkosh ARFF vehicles produced for the State of Hawaii Department of Transportation, Airports Division. This includes airports: Honolulu International Airport, Kalaeloa Airport, Lihue Airport, Hilo International Airport, Kona International Airport at Keahole, Kahului Airport, Kapalua Airport, Lanai Airport and Molokai Airport.

The Burton's contact information is your primary line of communication for all Oshkosh Parts, Service and Warranty needs.

Primary Contact:

John Borges
Operations Manager
cell: 209.495.1724
direct: 209.846.7415
borges@burtonsfire.com

Burton's Fire, Inc.
Phone: 209.544.3161
Fax: 209.544.1109

Secondary Contact:

Vic Geis
Service Manager
cell: 209.499.8116
direct: 209.846.7417
vic@burtonsfire.com

Please use the websites listed below for additional Oshkosh ARFF information and support.

Oshkosh Truck Corporation - web site: www.oshkosharff.com
Oshkosh web site for on-line parts manuals: www.oshkoshmanuals.com

If you have any questions about our Parts & Service support, please don't hesitate to contact me.

Mike Peterson
Western Regional Sales Mgr. ARFF
805-481-0260 Office
805-801-2002 Mobil
mpeterson@oshkoshcorp.com

Sincerely,

Michael L. Peterson

Oshkosh Airport Municipal Products

OSHKOSH CORPORATION

ISO 9001 CERTIFIED

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920-235-9151



February 11, 2011

Mr. John Borges
Operations Manager
Burton's Fire, Inc.
1301 Docker Dr.
Modesto, CA 95351

Dear Mr. Borges;

The purpose of this letter is to re-affirm for you, your company and any of your customers or other interested parties within the state of Hawaii, our commitment to your company as the exclusive provider or re-seller of Oshkosh Airport Products after market parts in that state. As the exclusive dealer for new Oshkosh ARFF truck parts in Hawaii we depend on your company to be the expert for parts sales and service for all Oshkosh airport rescue fire fighting trucks for the lifetime of those trucks.

Thank You.

Respectfully,

Thomas Carle

Thomas Carle
Sales Support Manager
Oshkosh Airport Products

cc: Burton's file